

# Marina and Waterfront Development Services

## Leading the Way in Marina and Waterfront Development

### Services

- Market Analysis
- Due Diligence
- Marina Auditing
- Feasibility Studies
- Financial Analysis and Pro Forma Projection Modeling
- Engineering Studies and Design
- Environmental Permitting
- Operation Plans
- Grant Funding
- Bidding and Construction Contract Administration

Over the course of the past two decades, ATM has assembled a full service marina team with comprehensive experience and expertise in all phases of waterfront development. Our staff has been involved in more than 600 marina and waterfront development projects worldwide. ATM's team of marina experts helps clients meet the most crucial needs of waterfront development: economics, engineering and operations.

With 25 years of experience working on unique and challenging marina and waterfront development projects, ATM has developed a thorough understanding of the marina environment. Our areas of specialization include municipal waterfront revitalization, public and private marina development and redevelopment, and resort development.

Before engaging in the planning and design of a waterfront project, we research our client's objectives and budget requirements. This often includes a feasibility report that incorporates market analysis, business planning, pro forma analysis and conceptual designs for the early stages of project development. A complete analysis of site conditions, environmental and permitting requirements, and preliminary cost estimates are also completed for early review with our clients.

ATM's marina design process produces cost-effective development programs that optimize a client's opportunities for success. Our financial analyses and engineering assessments have been used to support project-financing packages from many prestigious lenders. Our knowledge of dock manufacturers and materials suppliers and our relationship with marina financial providers and lending institutions enables us to assist clients with all aspects of waterfront planning and marina development.

